中國香港攀山及攀登總會有限公司
HONG KONG, CHINA MOUNTAINEERING AND CLIMBING UNION LIMITED
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INVITATION TO TENDER

Provision of Event Livestreaming and Video Recording Services for Hong Kong Bouldering Championships 2027, World Climbing Asia Youth Series Hong Kong 2027 and World Climbing Asia Series Hong Kong 2027

Issuing Organization:	Hong Kong, China Mountaineering and Climbing Union Limited (HKCMCU)
Tender Reference:	HKCMCU-LIE-2026-T02
Date of Issue:	10 November 2026
Submission Deadline:	27 November 2026, 12:00 noon HKT

INVITATION TO TENDER

1. Introduction & Objectives

The Hong Kong, China Mountaineering and Climbing Union Limited (HKCMCU) invites qualified service providers to submit tenders for the provision of professional event livestreaming, multi-camera video production, judge playback system, and video recording services for three major upcoming local international sport climbing events in March 2027. The primary objective is to deliver high-definition live broadcasts to international and local audiences while supporting official judging requirements and promoting sport climbing in Hong Kong.

2. Key Event Schedule & Locations

The contractor shall deliver complete livestreaming and recording services for the following three consecutive events:

Event Name	Event Dates	Venue
Hong Kong Bouldering Championships 2027 (HKBC2027)	13–14 March 2027	Morse Park (Park No.4) Amphitheatres
World Climbing Asia Youth Series Hong Kong 2027 (AYS2027)	20–21 March 2027	Morse Park (Park No.4) Amphitheatres
World Climbing Asia Series Hong Kong 2027 (AS2027)	27–28 March 2027	Morse Park (Park No.4) Amphitheatres

3. Key Timetable & Contact Details

- Issue of Tender Documents: 10 November 2026
- Mandatory Tender Briefing: 16 November 2026, 15:00 HKT at Morse Park (Park No.4) Amphitheatres. Prospective tenderers must confirm their attendance by email to **office@hkcmcu.org.hk** on or before 14 November 2026, 17:00 HKT
- Tender Submission Deadline: 27 November 2026, 12:00 noon HKT.
- Award & Commencement of Contract: Expected on or before 15 December 2026.

For queries regarding this tender invitation, please contact:
Contact Persons: Mr. Tommy Wong (Assistant Senior Sports Executive) / Ms. Hoyin Yuen (Senior Sports Executive)
Issuing Body: Hong Kong, China Mountaineering and Climbing Union Limited
Submission Address: 203B, 2/F Hope Sea Industrial Centre, 26 Lam Hing Street, Kowloon Bay, Hong Kong
Email: office@hkcmcu.org.hk

4. Detailed Scope of Services & Technical Requirements

The successful Tenderer shall provide end-to-end video broadcast, streaming, and recording solutions as outlined below:

4.1 Camera Setup & Live Production

- Multi-Camera Rig: Minimum of 4 FULL HD (1080p60) broadcast-grade cameras equipped with professional tripods or mounts that can be fixed to the venue's ceiling or pillars, zoom controllers, and wide/telephoto lenses appropriate for outdoor bouldering coverage.
- On-Site Camera Crew: Qualified camera operators, video switchers, audio engineers, and technical directors.
- Audio System: Wireless microphone systems for commentators/interviewers, ambient noise capture, and master audio mixing for broadcast and on-site feed.
- Fan Cam: At least 1 dedicated FULL HD (1080p60) camera and operator for capturing audience reactions, crowd atmosphere, event activities, and live interaction shots. The fan cam feed shall be available to the video switcher for live broadcast and on-site display, with appropriate mobility and positioning to cover spectator areas safely without obstructing venue access or sightlines.
- 3D route preview: Animation showing wall angles, hold positions, volumes.
- Animation: Introducing the bouldering format, rules and scoring/ranking method, for use in live broadcast and on-site display.

4.2 Instant Replay & Judge Video Playback System

- Dedicated Judge Playback: Dedicated real-time video playback system allowing judges to review athlete movements immediately upon request.
- Mandatory Capture Zones: System MUST continuously record and provide clear, unobstructed camera angles for: (A) Starting Holds; (B) Zone Holds; (C) Top Holds; (D) Demarcation lines/climbing surface boundaries; (E) Bibs of each athletes during the competition, (F) Official digital timer; and (G) Assigned wall judges for each boulder problem.
- Instant Replay for Stream: Capabilities to integrate slow-motion instant replays into the live public broadcast stream.

4.3 Live Graphics, Scoreboards & Commentaries

- On-Screen Graphics (Lower Thirds): Custom customized graphics package including athlete names, country/club flag, current score, attempt count, time remaining, and official event logos. All designs must be approved by HKCMCU prior to production.

- Bilingual Commentary & Interview Crew: Provide four (4) experienced commentators with sport climbing background and on-field interviewers fluent in Cantonese and English for post-match winner interviews.
- Coordinate and communicate with the PR & Marketing vendor for on-site entertainment and engagement rundown and arraignments.

4.4 Network, Streaming Targets & Quality

- Primary Streaming Targets: Simultaneous live streaming feed directly to the HKCMCU YouTube Channel and the On-Site LED Screen.
- Network Infrastructure: Provide bonding modems, 5G routers, high-reliability encoders, and redundant cloud network support.
- Streaming Quality: Bidders are required to propose their minimum streaming quality (e.g., 1080p60 @ 8+ Mbps bitrates) and provide technical justification regarding stability and bandwidth management in an outdoor amphitheatre setting.

4.5 Post-Event Recording & Archive Delivery

- Master Recording Delivery: Complete, uncompressed high-definition raw recordings and edited master broadcast files for each competition day must be delivered to HKCMCU within two (2) weeks following the conclusion of all events.

4.6 Value-added Suggestions and Innovative Enhancements

- Tenderers may propose additional technical enhancements, multi-angle interactive viewing tools, enhanced graphics, or extra production support at no extra charge or clearly itemized.

5. Submission Instructions

- Two-Envelope Submission: Tenderers must submit their technical proposal and financial proposal in TWO SEPARATE SEALED ENVELOPES clearly marked as 'HKCMCU-LIE-2026-T02 -Technical Bid' and ' HKCMCU-LIE-2026-T02 - Financial Bid' respectively.
- Submission Address: Deliver by hand or post to the tender box: 203B, 2/F Hope Sea Industrial Centre, 26 Lam Hing Street, Kowloon Bay, Hong Kong.
- Tender Offer Validity: Proposals must remain valid and open for acceptance for at least three (3) months from the submission deadline.

6. Evaluation Criteria & Selection Process

Tenders will be evaluated comprehensively based on the following criteria:

Evaluation Criteria	Weighting	Key Factors Assessed
Technical Proposal & Equipment Quality	35%	Camera specification, streaming quality proposal, judge replay workflow, graphics capability, site setup plan.
Financial Bid & Cost-Effectiveness	35%	Total package price, daily rate transparency, reasonableness of overtime hourly rates and out-of-pocket

		expenses.
Track Record & Experience	20%	Past experience in sports events live broadcasting, climbing/bouldering event familiarity, client references.
Value-Added Services & Personnel	10%	Quality of commentators/interviewers, contingency planning, risk mitigation, and additional production support.

7. Terms & Conditions

- HKCMCU reserves the right to accept or reject all or any part of all or any proposal. HKCMCU is not bound to accept the lowest or any tender submitted.
- HKCMCU reserves the right to shortlist the Tenderers, based on the above-mentioned criteria and only the shortlisted Tenderers shall be required to make presentations of their proposals for HKCMCU's final evaluation (if necessary).
- If HKCMCU considers that any aspect of a proposal requires clarification from the Tenderer, HKCMCU may request that the Tenderer to supplement its proposal or answer HKCMCU's queries verbally or in writing or in any manner that HKCMCU deems fit.
- No tenderer (or part thereof) shall be taken to have been accepted by HKCMCU unless and until the execution of the Contract by HKCMCU and the Contractor.
- All work done or services performed for the purposes of preparing the proposal are on the Tenderers' own account and not recoverable from HKCMCU. HKCMCU will not defray any expenses incurred in the tender process and/or in respect of the negotiation of the Contract
- Intellectual Property & Content Ownership: HKCMCU retains absolute ownership of all raw/edited videos, photos, designs, graphics, and competition logos generated under this contract.
- Contract Termination & Suspension: HKCMCU reserves the right to suspend or terminate the contract with written notice. In such event, payment will be settled based on actual services performed up to the date of notice without liability for loss of anticipated profits.
- Anti-Bribery & Prevention of Collusion: Tenderers shall comply strictly with the Prevention of Bribery Ordinance. Offering advantages to HKCMCU staff or engaging in price rigging / bid collusion will result in immediate disqualification and legal prosecution.
- Confidentiality: All event data, athlete lists, and operational arrangements must be kept strictly confidential.
- HKCMCU reserves the absolute and final right of decision and interpretation regarding this tender arrangement.

To: Hong Kong, China Mountaineering and Climbing Union Limited

TENDER TECHNICAL BID

Instructions to Bidders: Please complete all sections below. This Technical Bid MUST be submitted in a separate sealed envelope labeled 'HKCMCU-LIE-2026-T02-TECHNICAL BID' on or before 27 November 2026 to the tender box at 203B 2/F Hope Sea Industrial Centre, 26 Lam Hing Street, Kowloon Bay. Do not include any pricing information in this section.

Provisional Programme

Event Name	Event Dates	Venue
Hong Kong Bouldering Championships 2027 (HKBC2027)	13–14 March 2027	Morse Park (Park No.4) Amphitheatres
World Climbing Asia Youth Series Hong Kong 2027 (AYS2027)	20–21 March 2027	Morse Park (Park No.4) Amphitheatres
World Climbing Asia Series Hong Kong 2027 (AS2027)	27–28 March 2027	Morse Park (Park No.4) Amphitheatres

Section A: Tenderer Profile & General Information

Company Name (English & Chinese):	[Fill in Company Name]
Business Registration (BR) No.:	[Fill in BR Number]
Registered Business Address:	[Fill in Registered Address]
Contact Person & Title:	[Name / Title]
Telephone & Mobile Number:	[Tel / Mobile]
Email Address:	[Email Address]

Section B: Technical Proposal & Specifications Compliance

Service / Requirement	Compliance (Yes/No)	Proposed Details & Equipment Specifications
4.1 **Camera Setup & Live Production**	[Yes / No]	[Specify the number and models of the cameras, lenses, and other equipment] [Provide the list of on-site camera crew with qualifications / experiences] [Specify audio equipment, mixing consoles, wireless mic units etc.]

4.2	**Instant Replay & Judge Video Playback System**	[Yes / No]	[Detail replay system set up, storage and judge monitor feed]
4.3	**Live Graphics, Scoreboards & Commentaries**	[Yes / No]	[State proposed quality and technical justification] [Provide proposed commentators/interviews and climbing experience]
4.4	**Network, Streaming Targets & Quality**	[Yes / No]	[Specify bonding modems, encoders, cloud redundancy plan]
4.5	**Post-Event Recording & Archive Delivery**	[Yes / No]	[Included otherwise specify]
4.6	**[Optional] Value-Added Suggestions & Innovative Enhancements**	[Yes / No]	[Tenderers may propose additional technical enhancements, multi-angle interactive viewing tools, enhanced graphics, or extra production support at no extra charge or clearly itemized.]

Section C: Project Team, Portfolio & Operational Plan

- Key Personnel List: Provide details of key production team members (Technical Director, Video Switcher, Camera Operators, Audio Engineer, Replay Operator).
- Track Record & Experience: Detail at least 3 relevant sports live broadcasting projects handled in the past 3 years.
- Sample Timeline & Workflow: Attach setup timetable (e.g., Call time, bump-in, network test, rehearsal, live broadcast, bump-out).
- Risk Mitigation Plan: Detail backup plans for network connection failure, equipment breakdown, power failure, and extreme weather.

Authorized Signature: _____

Name of Authorized Signatory: _____

Official Position / Title: _____

Company Name and Chop: _____

Date: _____

To: Hong Kong, China Mountaineering and Climbing Union Limited

FINANCIAL BID TEMPLATE

Instructions to Bidders: Please complete the individual event pricing tables below. Bidders MUST provide separate breakdown costs for each of the three events. This Financial Bid MUST be submitted in a separate sealed envelope labeled This Financial Bid MUST be submitted in a separate sealed envelope labeled ' HKCMCU-LIE-2026-T02-FINANCIAL BID on or before 27 November 2026 to the tender box at 203B 2/F Hope Sea Industrial Centre, 26 Lam Hing Street, Kowloon Bay.'. Prices must be in Hong Kong Dollars (HKD) and inclusive of all manpower, equipment rental, transport, and out-of-pocket costs.

Section A: Tenderer Profile & General Information

Company Name (English & Chinese):	[Fill in Company Name]
Business Registration (BR) No.:	[Fill in BR Number]
Registered Business Address:	[Fill in Registered Address]
Contact Person & Title:	[Name / Title]
Telephone & Mobile Number:	[Tel / Mobile]
Email Address:	[Email Address]

Section B: Financial Proposal

Tenderers MUST provide a detailed itemized fee breakdown for EACH of the three (3) event modules covering all required deliverables listed in the tender document:

Deliverable Category & Scope Item	HKBC2027 (13-14 Mar)	AYS2027 (20-21 Mar)	AS2027 (27-28 Mar)	Total Fee (HKD)
1. Camera Setup & Live Production (4+ HD cameras, crew, audio system, Fan Cam, 3D route preview & format animations)	HK$	HK$	HK$	HK$
2. Instant Replay & Judge Video Playback System (Dedicated judge playback, 7 mandatory capture zones, stream slow-mo instant replays)	HK$	HK$	HK$	HK$
3. Live Graphics, Scoreboards & Commentaries (Lower thirds, 4 sport climbing commentators, bilingual interviewers, PR coordination)	HK$	HK$	HK$	HK$
4. Network, Streaming Targets & Quality (YouTube & LED screen streaming, bonding modems, 5G routers, cloud network support, 1080p60 @ 8+ Mbps)	HK$	HK$	HK$	HK$
5. Post-Event Recording & Archive	HK$	HK$	HK$	HK$

Delivery (Uncompressed raw footage and edited master files delivery within 2 weeks post-event)				
6. Value-added Suggestions and Innovative Enhancements *Please specify whether complimentary or itemized priced add-on*	HK$	HK$	HK$	HK$
TOTAL MODULE BASE SERVICE FEE (HKD)	**HK$**	**HK$**	**HK$**	**HK$**

Overall Project Services (Cross-Event Coverage) (If any, please specify)

Service Component	Deliverable / Unit	Fee Breakdown (HKD)
(a)		HK$
(b)		HK$

Grand Total & Overall Package Summary

Event / Package Component	Event Dates	Subtotal (HKD)
Event 1: Hong Kong Bouldering Championships 2027	13–14 Mar 2027	HK$
Event 2: World Climbing Asia Youth Series HK 2027	20–21 Mar 2027	HK$
Event 3: World Climbing Asia Series HK 2027	27–28 Mar 2027	HK$
Overall Project Service (Cross-event Coverage) (If any)	20–21 Mar 2027	HK$
GRAND TOTAL CONTRACT VALUE (ALL 3 EVENTS)	**All 6 Competition Days**	**HK$**

Overtime Rate & Additional Unit Charges

Description	Unit	Rate (HKD)
Overtime (OT) Hourly Rate (for production team beyond scheduled hours)	Per Hour	HK$ _____ / hr
Additional Camera / Custom Production Requirement (if requested by HKCMCU)	Per Day / Camera	HK$ _____ / day

Authorized Signature: _____

Name of Authorized Signatory: _____

Official Position / Title: _____

Company Name and Chop: _____

Date: _____

To: Hong Kong, China Mountaineering and Climbing Union Limited

AUTHORIZATION & DECLARATION STATEMENT

Tender Reference: HKCMCU-LIE-2026-T02

Provision of Event Livestreaming and Video Recording Services for 2027 Climbing Events

1. Tenderer Information & Legal Status

We, the undersigned, hereby submit our tender proposal for Tender Reference HKCMCU-LIE-2026-T02 issued by the Hong Kong, China Mountaineering and Climbing Union Limited (HKCMCU). We confirm that our organization is a legally registered corporate entity in Hong Kong (or our operating jurisdiction) and possesses all necessary statutory licenses, permits, and valid Business Registration to perform the livestreaming, video production, and recording services detailed in the tender documents.

Company Name (English & Chinese):	_____
Business Registration (BR) No.:	_____
Registered Office Address:	_____
Name of Authorized Representative:	_____
Position / Title of Representative:	_____

2. Comprehensive Declarations & Undertakings

We solemnly and sincerely declare, warrant, and undertake to HKCMCU as follows:

- **Acceptance of Terms & Conditions:** We have fully read, examined, understood, and agreed to all terms, conditions, technical specifications, key timetables, and evaluation criteria set forth in Tender Document HKCMCU-LIE-2026-T02 without any reservations or qualifications.
- **Validity of Offer:** Our tender offer, technical proposal, and financial bid shall remain valid and open for acceptance by HKCMCU for at least three (3) months from the tender submission deadline (27 November 2026).
- **Truth and Accuracy of Information:** All information, documents, certificates, equipment specifications, track records, and financial statements submitted in this tender package are true, accurate, complete, and not misleading in any material respect.
- **Compliance with Hong Kong Laws:** We shall strictly comply with all applicable laws, ordinances, regulations, and codes of practice of the Hong Kong Special Administrative Region (HKSAR) throughout the execution of the contract, including but not limited to employment ordinances, Occupational Safety and Health Ordinance, and Personal Data (Privacy) Ordinance.
- **Intellectual Property Rights & Content Ownership:** We acknowledge and agree that HKCMCU shall retain absolute, exclusive, and unencumbered ownership of all intellectual property rights in all raw, uncompressed video recordings, edited master broadcast files, photos, designs, graphics, and competition logos generated or produced under this contract.
- **Confidentiality:** We undertake to keep all event data, athlete lists, judge review footage, and operational arrangements strictly confidential and shall not disclose them to any third party without prior written consent from HKCMCU.
- **Technical Compliance & Equipment Readiness:** We warrant that all broadcast equipment, cameras (FULL HD 1080p60), bonding modems, 5G routers, audio systems, and judge video playback systems provided by us will meet or exceed the technical standards specified in the tender documents and will be fully tested and operational for outdoor amphitheatre conditions at Morse Park.

3. Anti-Bribery, Anti-Collusion & Ethics Undertaking

We hereby explicitly certify, warrant, and undertake that:

- **Prevention of Bribery Ordinance (Cap. 201)**: Neither our company, nor any of our directors, employees, agents, or subcontractors, has offered, solicited, given, or agreed to give any advantage (as defined in the Prevention of Bribery Ordinance) to any employee, executive committee member, or agent of HKCMCU.
- **Non-Collusion & Anti-Rigging**: The tender prices and proposals submitted herein have been arrived at independently, without any consultation, communication, agreement, or arrangement with any other competitor or tenderer for the purpose of restricting competition or fixing prices.
- **Zero Tolerance on Corrupt Practices**: We maintain a zero-tolerance policy towards corruption, fraud, bid-rigging, and unethical business practices. Any breach of this undertaking, or any conviction under the Prevention of Bribery Ordinance, shall entitle HKCMCU to immediately disqualify our tender, terminate any awarded contract without compensation, and recover all losses and damages incurred.

4. Formal Authorization & Execution

By signing below, the authorized signatory warrants that he/she has been duly authorized by the Tenderer's Board of Directors or governing body to execute this Authorization & Declaration Statement and to bind the organization to all terms and commitments contained within the tender submission.

Authorized Signature: _____

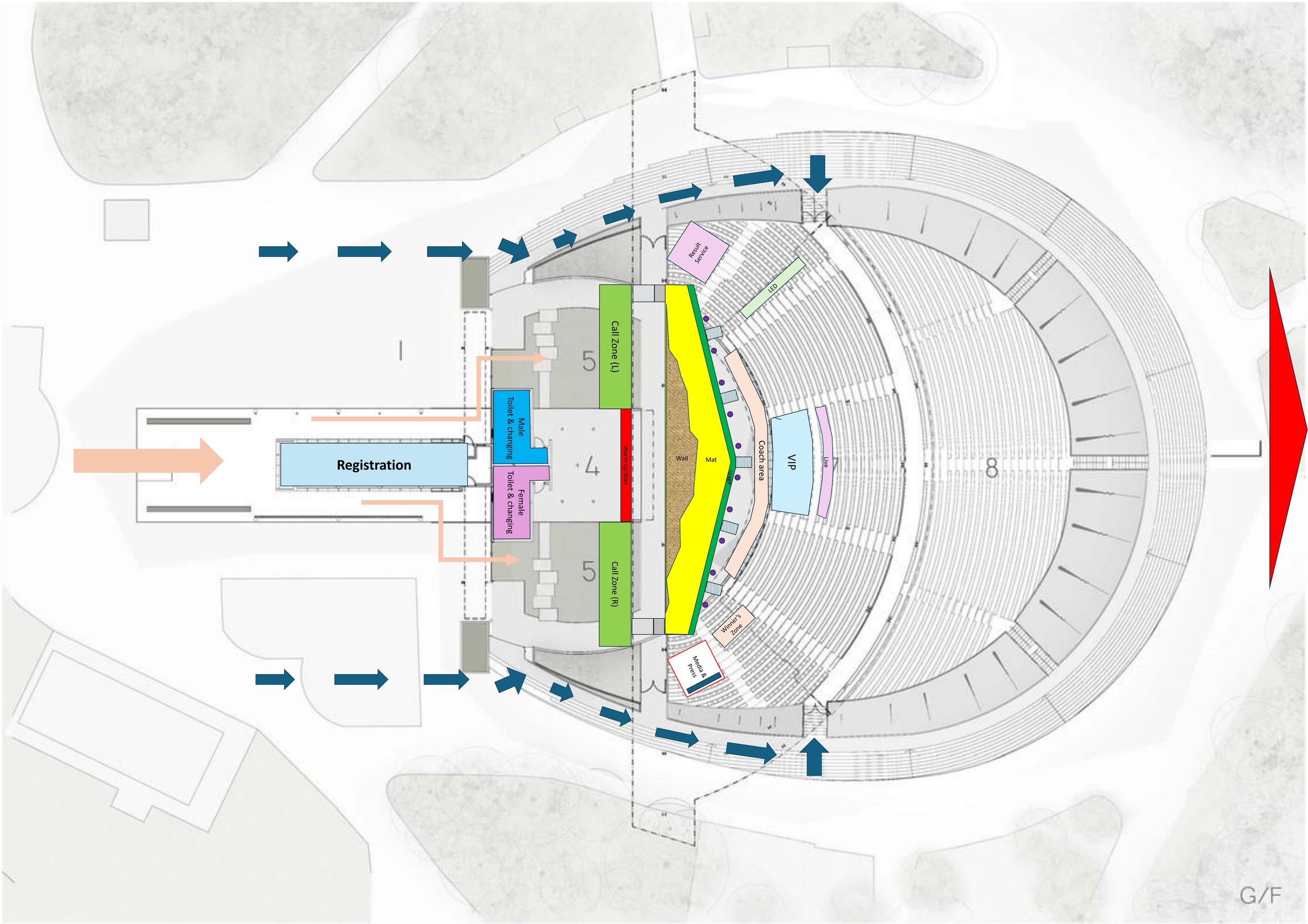
Name of Authorized Signatory: _____

Official Position / Title: _____

Company Name and Chop: _____

Date: _____

Appendix - Draft of Floor Plan (For Reference Only)



0 5 10 20M

PLAN

1	Forecourt	5	Lawn
2	Pavilion	6	Main Stage