

FINANCIAL BID FORM

2026 Hong Kong Bouldering Championship

Organized by Hong Kong, China Mountaineering
and Climbing Union

Venue Rental and Route Setting Services

Tender Reference: HKCMCU/2026/VenueRS/001

SECTION 1: COMPANY INFORMATION

Company Name: _____

Business Registration Number: _____

Authorized Representative Name: _____

Title: _____

Contact Person: _____

Phone: _____ Email: _____

Company Address:

SECTION 2: DETAILED PRICE BREAKDOWN

(Points Allocation: 20 points for clarity and transparency)

Venue Name: _____

Venue Address: _____

If more than one venue is proposed, a separate submission for Section 2 and onwards is required for each venue.

2.1 Venue Rental & Route Setting and Cleaning

Item Description	Date	Unit Price (HKD)
Men's & Women's Amateur qualification round	21/3/2026	_____
Men's & Women's Amateur Semi-final round	22/3/2026	_____
Men's Open qualification and Semi-finals round	28/3/2026	_____
Women's Open qualification and Semi-finals round	28/3/2026	_____
Venue rental – All Group Finals and Award Ceremony	29/3/2026	_____
Subtotal - Venue Rental		_____

Venue Rental Notes:

2.2 Support Infrastructure and Equipment

Item Description	Unit	Unit Price (HKD)
Sound and communication system	Per day	_____
Automatic timing system provision/rental	Per day	_____
Video recording system provision	Per day	_____
Podium for prize presentation	Per day	_____
Subtotal - Infrastructure and Equipment		_____

2.3 Staffing Costs

Item Description	Unit	Quantity	Unit Price (HKD)
Technical support personnel	Per day		_____
Administrative and coordination staff	Per day		_____
Subtotal - Staffing Costs			_____

2.4 Optional Services and Add-ons

Item Description	Per Day (HKD)	Included/Optional
Professional photography/videography package	_____	<input type="checkbox"/> Inc <input type="checkbox"/> Opt
Live streaming setup and operation	_____	<input type="checkbox"/> Inc <input type="checkbox"/> Opt
Other: _____	_____	<input type="checkbox"/> Inc <input type="checkbox"/> Opt

Optional Services Notes:

SECTION 3: PRICE BREAKDOWN

EXPLANATION

(Points Allocation: 10 points for clarity and transparency)

3.1 Pricing Methodology

Please explain the basis of your pricing (e.g., cost-plus, market rate, competitive bidding):

3.2 Cost Justification

Provide detailed justification for major cost items (venue rental, route setting services):

Venue Rental Justification:

Route Setting Services Justification:

Staffing Justification:

3.3 Payment Terms Understanding

I/We acknowledge and accept the following payment terms:

- 30% upon contract signing and completion of pre-event inspections
- 50% upon completion of successful competition
- 20% upon final closeout and sign-off within 2 weeks

Special conditions or requests regarding payment: (if any)

SECTION 4: VALUE FOR MONEY ASSESSMENT

(Points Allocation: 20 points)

4.1 Cost-Effectiveness Statement

Please explain how your bid provides value for money and meets the requirements of the 2026 Hong Kong Bouldering Championship:

4.2 Competitive Advantage

Unique value propositions or competitive advantages of your bid:

4.3 Quality-to-Cost Ratio

How does your pricing reflect the quality, experience, and standards of service?

SECTION 5: FINANCIAL DECLARATIONS

5.1 Authenticity and Authorization

I/We hereby declare that:

1. All prices and financial information provided in this financial bid are true, accurate, and complete.
2. The pricing has been prepared independently without collusion with other bidders.
3. The quoted prices are firm and binding for the duration of this tender process.
4. I/We are authorized to submit this bid on behalf of the company.
5. The company is financially solvent and capable of delivering the services as quoted.
6. All costs, including labor, materials, equipment, and contingencies, are included in the total price unless explicitly stated as optional or excluded.

5.2 Compliance with Tender Terms

I/We acknowledge that:

1. This financial bid is submitted in accordance with the tender conditions outlined in the ITT document.
2. The bid is valid for _____ days from the submission date.
3. Should HKCMCU accept this bid, I/We are prepared to enter into a formal contract based on the terms outlined in Section 9 of the ITT.
4. I/We accept the payment terms (30%-50%-20%) as outlined in Section 9.1 of the ITT.
5. I/We understand that HKCMCU reserves the right to negotiate final terms with the selected tenderer.
6. I/We understand that HKCMCU reserves the right to not settle the last 20% if the tender cannot fulfil the total solution tender.

SECTION 6: AUTHORIZED SIGNATORY

Authorized Representative Name (print): _____

Title/Position: _____

Company Name: _____

Contact Number: _____ **Email:** _____

Date of Submission: _____

Signature: _____

Company Seal (if applicable): _____

END OF FINANCIAL BID FORM

SUBMISSION INSTRUCTIONS FOR BOTH FORMS

These two bid forms should be submitted together as part of your complete tender response:

1. **Technical Bid Form** - Completed and signed (with supporting documentation)
2. **Financial Bid Form** - Completed and signed (with cost justifications)

Plus:

- Cover letter signed by authorized representative
- Evidence of company registration and business license
- Floor Plan with photographs and documentation
- Staffing plan with route setter qualifications and CVs
- Risk management and contingency plan
- Timeline and implementation plan

Submission:

- **Deadline:** 9 January 2026, 4:00 PM Hong Kong Time
- **Address:** Room 1013, Olympic House, No. 1 Stadium Path, So Kon Po, Causeway Bay, Hong Kong
- **Format:** Sealed tender submission