

FINANCIAL BID FORM

2026 Hong Kong Bouldering Championship

**Organized by Hong Kong, China Mountaineering
and Climbing Union**

Venue Rental and Route Setting Services

Tender Reference: HKCMCU/2026/VenueRS/001

SECTION 1: COMPANY INFORMATION

Company Name: _____

Business Registration Number: _____

Authorized Representative Name: _____

Title: _____

Contact Person: _____

Phone: _____ **Email:** _____

Company Address:

SECTION 2: DETAILED PRICE BREAKDOWN

(Points Allocation: 20 points for clarity and transparency)

Venue Name: _____

Venue Address: _____

If more than one venue is proposed, a separate submission for Section 2 and onwards is required for each venue.

2.1 Venue Rental & Route Setting and Cleaning

| Item Description | Date | Unit Price (HKD) |
|--|-----------|------------------|
| Men's & Women's Amateur qualification round | 21/3/2026 | _____ |
| Men's & Women's Amateur Semi-final round | 22/3/2026 | _____ |
| Men's Open qualification and Semi-finals round | 28/3/2026 | _____ |
| Women's Open qualification and Semi-finals round | 28/3/2026 | _____ |
| Venue rental – All Group Finals and Award Ceremony | 29/3/2026 | _____ |
| Subtotal - Venue Rental | | _____ |

Venue Rental Notes:

2.2 Support Infrastructure and Equipment

| Item Description | Unit | Unit Price (HKD) |
|--|---------|------------------|
| Sound and communication system | Per day | _____ |
| Automatic timing system provision/rental | Per day | _____ |
| Video recording system provision | Per day | _____ |
| Podium for prize presentation | Per day | _____ |
| Subtotal - Infrastructure and Equipment | | _____ |

2.3 Staffing Costs

| Item Description | Unit | Quantity | Unit Price (HKD) |
|---------------------------------------|---------|----------|------------------|
| Technical support personnel | Per day | | _____ |
| Administrative and coordination staff | Per day | | _____ |
| Subtotal - Staffing Costs | | | _____ |

2.4 Optional Services and Add-ons

| Item Description | Per Day (HKD) | Included/Optional |
|--|---------------|---|
| Professional photography/videography package | _____ | <input type="checkbox"/> Inc <input type="checkbox"/> Opt |
| Live streaming setup and operation | _____ | <input type="checkbox"/> Inc <input type="checkbox"/> Opt |
| Other: _____ | _____ | <input type="checkbox"/> Inc <input type="checkbox"/> Opt |

Optional Services Notes:

SECTION 3: PRICE BREAKDOWN EXPLANATION

(Points Allocation: 10 points for clarity and transparency)

3.1 Pricing Methodology

Please explain the basis of your pricing (e.g., cost-plus, market rate, competitive bidding):

3.2 Cost Justification

Provide detailed justification for major cost items (venue rental, route setting services):

Venue Rental Justification:

Route Setting Services Justification:

Staffing Justification:

3.3 Payment Terms Understanding

I/We acknowledge and accept the following payment terms:

- **30% upon contract signing and completion of pre-event inspections**
- **50% upon completion of successful competition**
- **20% upon final closeout and sign-off within 2 weeks**

Special conditions or requests regarding payment: (if any)

SECTION 4: VALUE FOR MONEY ASSESSMENT

(Points Allocation: 20 points)

4.1 Cost-Effectiveness Statement

Please explain how your bid provides value for money and meets the requirements of the 2026 Hong Kong Bouldering Championship:

4.2 Competitive Advantage

Unique value propositions or competitive advantages of your bid:

4.3 Quality-to-Cost Ratio

How does your pricing reflect the quality, experience, and standards of service?

SECTION 5: FINANCIAL DECLARATIONS

5.1 Authenticity and Authorization

I/We hereby declare that:

1. All prices and financial information provided in this financial bid are true, accurate, and complete.
2. The pricing has been prepared independently without collusion with other bidders.
3. The quoted prices are firm and binding for the duration of this tender process.
4. I/We are authorized to submit this bid on behalf of the company.
5. The company is financially solvent and capable of delivering the services as quoted.
6. All costs, including labor, materials, equipment, and contingencies, are included in the total price unless explicitly stated as optional or excluded.

5.2 Compliance with Tender Terms

I/We acknowledge that:

1. This financial bid is submitted in accordance with the tender conditions outlined in the ITT document.
2. The bid is valid for _____ days from the submission date.
3. Should HKCMCU accept this bid, I/We are prepared to enter into a formal contract based on the terms outlined in Section 9 of the ITT.
4. I/We accept the payment terms (30%-50%-20%) as outlined in Section 9.1 of the ITT.
5. I/We understand that HKCMCU reserves the right to negotiate final terms with the selected tenderer.
6. I/We understand that HKCMCU reserves the right to not settle the last 20% if the tender cannot fulfil the total solution tender.

SECTION 6: AUTHORIZED SIGNATORY

Authorized Representative Name (print): _____

Title/Position: _____

Company Name: _____

Contact Number: _____ **Email:** _____

Date of Submission: _____

Signature: _____

Company Seal (if applicable): _____

END OF FINANCIAL BID FORM

SUBMISSION INSTRUCTIONS FOR BOTH FORMS

These two bid forms should be submitted together as part of your complete tender response:

1. **Technical Bid Form** - Completed and signed (with supporting documentation)
2. **Financial Bid Form** - Completed and signed (with cost justifications)

Plus:

- Cover letter signed by authorized representative
- Evidence of company registration and business license
- Floor Plan with photographs and documentation
- Staffing plan with route setter qualifications and CVs
- Risk management and contingency plan
- Timeline and implementation plan

Submission:

- **Deadline:** 9 January 2026, 4:00 PM Hong Kong Time
- **Address:** Room 1013, Olympic House, No. 1 Stadium Path, So Kon Po, Causeway Bay, Hong Kong
- **Format:** Sealed tender submission